Career Development and your MFM Program
MCFAM Career Development

• Career path development process begins your first year
  ✓ Workshops/events
  ✓ Networking/seminars
  ✓ Individual career coaching

• Before coaching, FMA Career Workshops

• Sign up for individual career coaching sessions with Laurie
  ✓ Intro. Session: Strengths Finder, Short/Long Term Goals & Resume Reviews
  ✓ Email Robin Dixon for an appointment – rdixon@umn.edu
  ✓ It usually takes two weeks to get an appointment – appointments start 10/3/16
Friday FMA meetings 3:30-5:00PM  Career Dvpt./Alumni Talks

• Resume Clinic w/ 2\textsuperscript{nd} year classmates

• Networking and Linked In

• Interviewing Techniques

• Meetings with Alumni in Local Quant Roles – On going throughout year

• Quant Finance & Statistics Career Fair \textbf{Preparation} for Early November Event
MCFAM Career Development
Many Ways to Get Experience, Support

• MCFAM Seminar - meet alumni who are local quants (9/16 MFM alumni/2nd yr. student panel!)

• MCFAM & School of Statistics  Quant Finance & Statistics Career Fair – 11/4

• Chicago Trek – 11/18 (visit 3 firms & alumni dinner)

• 10-Day Intensive Winter Modeling Workshop  1/5/17 through 1/14/17

• U of MN CSE Career Center – career fair prep, career fairs; use resume support/mock interview support

• “How I Became a Quant” Networking Event – early April 2017

• Professional & Student Association participation/competitions (FMA, IAQF, CME Trading, Rotman)

• Projects, volunteer, part time work, internships

• Watch: calendar & intern/job, workshop & project postings from Robin for MCFAM students

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MCFAM Career Development
Many Ways to Get Experience, Support

Online Portal - “MCFAM Career Development Advantage”

- Launch: 9/16/16
- Work together: workshops/one-on-one coaching
- Work at your own pace
- Topics:
  - Resume development
  - Networking, referral meetings, ways to connect with people you want to meet
  - Interviewing
  - Linked In
  - Resources on Sub-Fields within Quant Finance
  - More
Many Job Types & Financial / Analytics Sectors

Explore what motivates you!
Meet alumni, professors, referrals; attend lectures/networking events

- **Banks** – quantitative, risk, credit & model validation analysts, CCAR/DFAST
- **Insurance** – ALM, hedging, investment actuaries, data/risk analytics
- **Commodities/Agribusiness** – trading, quantitative risk analytics
- **Regulators** – Federal Reserve, SEC, OCC – quantitative analysts
- **Asset & Capital Mgt.** – investment, research analysts, portfolio managers
- **Consulting** – financial valuation/CCAR and DFAST
- **Data Analytics** – data scientist, business intelligence analyst, data analyst
- **Software Development** – energy trading, quant finance, e-commerce
- **Trading Firms** – commodities trading, foreign exchange trading, equity derivatives etc., research analysts
- **Financial /Treasury Groups** - Financial, data mining & predictive modeling analysts
MFM 2-Year Placement Trend Is Good!

**2015 Graduating Class (5/2015) 97%**
Grads in Market - 35
Placement - 34
International Placement – 23 of 24
Domestic Placement – 11 of 11

**2016 Graduating Class (5/2016) 47%**
Grads in Market - 30
Placement - 14
International Placement – 10 of 26
Domestic Placement – 4 of 4
Companies Hiring MFM Alumni

ADM Investor Services
AgriBank
Allianz Life
Allianz Investment Management (AIM)
Alpha Capital
Alternative Strategy Advisors
Amazon
American Income Life Insurance
Andrie Trading
Bank of America (BOA)
Bank of China
Bank of Communications Ltd
Bank of the West
Blackhawk Network Exchange
Bloomberg
BNY Mellon
Capitas Financial
Cargill
China Financial Futures Exchange
CHS
CIFCO Futures Co
Citi
CITIC Group
CME Group
Columbia Threadneedle Investments
CRSIL-A Standard & Poor’s Company
DerivActiv
Disciplined Growth Investors (DGI)
esino Technologies Co. Limited
EverBank
Fannie Mae
FLS Connect
Fresh Realm
Galliard Capital Management
GATX
General Motors
Geneva Trading
Goldman Sachs
Google
Guotai Junan Securities
Haitong Securities
HSBC
HubSpot
Incenter Mortgage Solutions
Indus Valley Partners
JP Morgan Chase
KPMG
Leuthold Weeden Capital Management
Lithium Technologies
Mass Mutual Mercuries Life
McKinsey
Milliman
Mingshen Securities
Morgan Stanley
MyStride
Nanhua Futures Co
National Equities Exchange & Quotations
NetEasy
Noah Investment
Noble Equity Investment Management
OATI
One Market Data
Options Clearing Corporation (OCC)
Oracle
Panton Inc.
Parametric
Pine River Capital Management
PwC
Qualtrics
RBC Global Asset Management
Renovation America
Savvy Sherpa
Securian Financial
Simmons & Co. International
Societe Generale
Stonewain Systems, Inc.
TCS Inc.
Texas Vermillion Capital Management
Transamerica
Ucare
United Health Group
US Bank
US Bank Home Mortgage
Wells Fargo
Woodbridge Oil and Gas Advisors LLC
Zions Bancorporation
These Alumni Have Been Where You Are Today!

Five-Year Industry Placement Trend 2012-2016

- Data Science/Analytics: 23%
- Banking/Risk Analytics: 21%
- Client Software Development: 12%
- Investment/Asset Management: 19%
- Insurance Hedging & Investment: 12%
- Academia: 12%
- Trading: 2%

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